

FLIR Receives Awards Worth Up to More than \$23M from US Customs and Border Protection to Deliver Improved Capabilities for Ground and Air Surveillance

January 13, 2021

Contracts Will Support CBP's Mobile Surveillance Capability, and Low Altitude Autonomous Safety and Situational Awareness for Officers Programs

ARLINGTON, Va.--(BUSINESS WIRE)--Jan. 13, 2021-- FLIR Systems, Inc. (NASDAQ: FLIR) announced it has received awards from the United States (U.S.) Customs and Border Protection (CBP) to deliver improved air and ground surveillance capabilities using advanced thermal imaging and drone technology. All awards are potentially worth more than \$23 million, including for delivery of the next-generation FLIR LVSS™ (Lightweight Vehicle Surveillance System) for CBP's Mobile Surveillance Capability (MSC) program and delivery of FLIR SkyRaider™ drone tether kits, FLIR StormCaster™-T sensor payloads, and other technology for CBP's Low Altitude Autonomous Safety and Situational Awareness for Officers (LASO) program. The LASO contract has a base value of \$545,000 and was awarded from a competitive General Solicitation under authority of the Department of Homeland Security's Commercial Solutions Opening Pilot Program.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20210113005191/en/>



The FLIR LVSS™ provides the most advanced, integrated surveillance available that can track up to 500 objects at once at ranges greater than 10 miles (16 km). LVSS is well suited to missions that call for speed, mobility and flexibility, including protecting remote borders, shorelines, and forward operating bases. A single operator can deploy and operate the system's 16-foot mast from the cab of a pickup truck in less than 30 seconds. (Photo: Business Wire)

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The FLIR SkyRaider tether kit is a modular, highly transportable system that will enhance CBP's existing SkyRaider fleet by providing persistent mission support. The tether can deliver power to aircraft and payloads for flights lasting up to 24 hours. The StormCaster-T features a FLIR Boson™ thermal camera for powerful object detection, recognition and identification day or night, with maximum range and time-on-station. Its continuous zoom lens enables long distance surveillance and reconnaissance while providing clear, actionable imagery.

For more about FLIR Systems' border security solutions, visit www.flir.com/surveillance/border-surveillance/.

About FLIR Systems, Inc.

Founded in 1978, FLIR Systems is a world-leading technology company focused on intelligent sensing solutions for defense and industrial applications. Our vision is to be "The World's Sixth Sense," creating and advancing technologies to help professionals make better, faster decisions that save lives and livelihoods. For more information, please visit www.flir.com and follow @flir.

Forward Looking Statements

The statements in this release by Roger Wells and the other statements in this release about the contract and order described above are forward-

The MSC order is for 19 new FLIR LVSS systems that will be deployed on the southwest and northern U.S. borders. Following delivery, CBP will have a total of 27 LVSS units deployed, fitted with TacFLIR® 380-HD cameras and FLIR R20SS radar. In November, the company delivered a capability upgrade to CBP's current fleet of R80D SkyRaider UAS, including tether kits and StormCaster-T thermal payloads.

"Whether on the ground or in the air, FLIR world-class imaging and drone-based technologies give the men and women of U.S Customs and Border Protection nimble, rugged and reliable surveillance solutions for the toughest of environments," said Roger Wells, VP and general manager of the Unmanned Systems and Integrated Solutions business at FLIR. "The expanded LVSS deployments and airborne sensor enhancements will deliver tangible benefits for these two programs. We're proud of our longstanding partnership with CBP and honored that agents who serve on our nation's borders are using FLIR technology to augment their efforts."

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looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based on current expectations, estimates, and projections about FLIR's business based, in part, on assumptions made by management. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous factors, including the following: the ability to manufacture and deliver the systems referenced in this release, changes in pricing of FLIR's products, changing demand for FLIR's products, product mix, the impact of competitive products and pricing, constraints on supplies of critical components, excess or shortage of production capacity, the ability of FLIR to manufacture and ship products in a timely manner, FLIR's continuing compliance with U.S. export control laws and regulations, and other risks discussed from time to time in FLIR's Securities and Exchange Commission filings and reports. In addition, such statements could be affected by general industry and market conditions and growth rates, and general domestic and international economic conditions. Such forward-looking statements speak only as of the date on which they are made and FLIR does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this release, or for changes made to this document by wire services or Internet service providers.

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Media Contact:

Joe Ailinger
Phone: 781-801-6161
Email: joe.ailinger@flir.com

Investor Relations:

Sarah Key
FLIR Systems
(703) 682-3400
sarah.key@flir.com

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